

MODULE 5 QUESTIONS

Module 5 in my book will provide context and examples to help you answer these questions below.

You've come a long way since Module 1 – congratulations! Before moving through Module 5 and concluding our time together, let's have you acknowledge your progress below:

I have a good understanding of how I will help others.

Yes No

I have a good understanding of what differentiates me.

Yes No

I have a good understanding of my goals for speaking.

Yes No

I know how to craft my speech like a heartbeat.

Yes No

I know who my ideal target audience is.

Yes No

I know how to find events that can pay me to speak.

Yes No

I know how to submit programs at conferences.

Yes No

I have strategies to keep in touch with my audiences.

Yes No

I have templates for proposals, contracts, and invoices.

Yes No

I know "when" and "how much" to charge for speaking.

Yes No

I am ready to receive a nice check for speaking!

Yes No

Knowing what you know now, are you planning to treat your speaking like a business or a hobby? Write below which:

What advice would you now give yourself if you could go back in time before reading this book? Meaning, is there anything you wish you knew before you started reading it?

On a scale of 1-10, 1 being "kinda" and 10 being "fierce hunger and passion," rate your hunger for speaking now. Explain:

- 1 2 3 4 5 6 7 8 9 10

Write the names of people in your life who will support your speaking:

Write the names of people in your life who won't support your speaking:

If there are any people who will not support you, why is that?

What is your plan to show appreciation to clients after they hire you to speak?

Write below who your speaking mentors will be:

I have a general checklist so I do not forget anything.

Yes No

I have an AV/tech checklist so I do not forget anything.

Yes No

I have my speech introduction ready.

Yes No

I am interested in publishing a book.

Yes No

***After completing this document, SAVE and SEND to Kevin@KevinCSnyder.com
Also, be sure to review Module 5 Checklist at the conclusion of Module 5.***